



# Another chance to Experience China!

## Northeast chambers' second joint trip offers business, cultural insights



The Northeast Wisconsin Chamber Coalition is again offering a nine-day adventure to China that leaves on October 31, 2011, for just \$2,099 per person.

The trip, coordinated by the chambers of Fond du Lac, Fox Cities, Oshkosh and Green Bay, includes round-trip airfare from New York, four- and five-star accommodations, three meals daily, deluxe bus tours, fluent English-speaking tour guides and attraction entrance fees.

Cultural highlights include visits to Beijing and Shanghai to view sights such as Tiananmen Square, the Great Wall, the Ming Tombs and the Forbidden City.

The trip also includes visits to the economic development zones of Hangzhou and Pudong.

Call the AC for additional information at (920) 921-9500.

Day 1 & 2 - JFK to Shanghai to Beijing; cross the International Dateline.

Day 3 - Visit Tiananmen Square, largest square in the world, built in 1420 A.D., as well as the Palace Museum, known as the Forbidden City.

Day 4 - tour bus excursion to the Great Wall. Visit to the Ming tombs.

Day 5 - fly to Shanghai, bus tour to Suzhou.

Day 6 - tour bus to Hangzhou; visit Economic Development Zone.

Day 7 - morning boat cruise on West Lake, with stopover visits to pagodas and tea houses. Afternoon tour bus trip to Shanghai.

Day 8 - visit Yu Gardens; business visit to Pudong economic development zone.

Day 9 - return flight



### **WELCOME NEW MEMBERS**

Strengthen our community by supporting these businesses

#### **Torched Glass**

Ryan McGuire  
173 S. Main St.  
Fond du Lac, WI 54935  
(920) 238-9303

#### **Sabel Drywall & Plastering, Inc.**

Sharon Sabel  
W3910 McCabe Road, Unit C  
Malone, WI 53049  
(920) 923-2622

#### **Schmidt Bros. Custom Homes, Inc.**

Ed Schmidt  
4311 N. Lightning Drive  
Appleton, WI 54913  
(920) 993-1520  
[www.schmidtbros.com](http://www.schmidtbros.com)

**Business Connection Jan. 18**

**Hosted by:** Action Publications/  
The Reporter/Action Printing -  
N6637 Rolling Meadows Drive  
**Time:** 5 p.m. to 7 p.m.

From a Carew family meeting in 1969 and a decision to start the Fond du Lac area's first free community newspaper, Action Publications has grown to become the country's most recognized and respected free publications.

The seeds for The Reporter of today were sown in 1856 with the founding of the weekly Fond du Lac Commonwealth. It became the Daily Commonwealth in 1870. The name was shortened to The Reporter in 2000 to reflect the broader circulation area being served by the paper. The Reporter moved to Rolling Meadows Drive in late 2009.

Action Printing was born out of the local advertiser's need for business cards, letterhead, envelopes, statements and other printed materials. Action Printing has grown to become a nationally recognized industry leader and innovator – winning NAPL's Management Plus Awards for nine consecutive years and the industry's coveted William K. Marrinan Management Plus Hall of Fame Award. Action Printing prints books, manuals workbooks, directories, catalogs, and educational materials for a nationwide client base.

Join Action Publications, The Reporter and Action Printing for the January 18 Business Connection. It is a great way to network with area professionals!  
**Cost:** \$2 in advance; \$5 at the door.

**Register by:** January 17

**DFP Events Schedule**

Planning is underway for 2011. Mark your calendars for the year's events! If you would like to be involved or sponsor any of the following events please contact the Downtown Fond du Lac Partnership, 920-921-9500. Additional information can be found at [www.downtownfdl.com](http://www.downtownfdl.com).

**January:**

27 – DFP Annual Meeting, Ramada Plaza Hotel.  
Breakfast 7:30 a.m., meeting 8 a.m.

**February:**

24 – Downtown Morning Exchange, 8 a.m.

**April:**

8-10 – Sassy Soirée, A Woman's Getaway Weekend  
28 – Downtown Morning Exchange, 8 a.m.

**May:**

14 – Sat. Farmers Market Opens, 7 a.m. to Noon

**June:**

1 – Wed. Farmers Market Opens, 2 p.m. to 6 p.m.  
23 - Downtown Morning Exchange, 8 a.m.

**July:**

9 – Sidewalk Sale, 8 a.m. to 2 p.m.

**August:**

25 – Downtown Morning Exchange, 8 a.m.

**September:**

10 – Fondue Fest, 9 a.m. to 5 p.m.

**October:**

27 – Downtown Morning Exchange, 8 a.m.  
29 – Monster March, 1 p.m. to 3 p.m.

**November:**

12-13- Holiday Open House Weekend

**December:**

3 – Home for the Holidays, 8 a.m. to 3 p.m.  
3 – 3rd Annual Chili Crawl, 11 a.m. to 2 p.m.

Coming up...

**Coffee Connection Feb. 2**

**Hosted by:** Fond du Lac Police Department –  
Command Center, 126 N. Main St.  
**Time:** 7:30 a.m. to 8:30 a.m.



Get the facts.

How much do you know?

It is never too soon to start thinking about your future. Whether you have small children or simply want to figure out a way to save enough to retire early, this session is for you!

Anna Kottke, Financial Advisor from M & I Financial Advisors and Attorney Beth Driscoll Osowski from Curtis Law Office will be on hand to share their knowledge.

Join the Young Professionals of Fond du Lac (YPF) as they bring in these experts. Learn first hand what you need to know!

Each individual will give a 25-minute presentation with plenty of time for Q & A.

**Date:** Wednesday, January 12, 2011

**Registration:** 7:45 a.m.

**Program:** 8:00 a.m.

**Location:** Fond du Lac Public Library—McLane Room (Lower Level)

**Cost:** \$5.00 YPF Members/\$10.00 Non-YPF Members

To register, log onto [www.fdlac.com](http://www.fdlac.com) or call the Association of Commerce at 921-9500.

**JANUARY COMMITTEE MEETINGS**

4	YPF Marketing	Noon
5	DFP Design Review Board	Noon
6	YPF Programs & Events	7:30 a.m.
	DFP Executive	Noon
10	HR Board	3:30 p.m.
11	DFP Organization	8:30 a.m.
12	Education	7:30 a.m.
	DFP Board @ The Nielsen Co.	8 a.m.
	Leadership Alumni Board	Noon
14	Safety Board	7:30 a.m.
17	Legislative Forum	8 a.m.
17	Safety Council	4:30 p.m.
19	Ambassadors Club	7:30 a.m.
	Ag Ambassador	Noon
20	DFP Events	8 a.m.
21	AC Executive	7 a.m.
24	Community Sounding Board	7:30 a.m.
26	Communications Council	7:30 a.m.
	DFP Design @ Police Station	8 a.m.
	Leadership Board	Noon
	YPF Board	4 p.m.
27	DFP Marketing	Noon
28	AC Board	7 a.m.

**AC Annual Meeting**

Be the 'talk of the town'! Join us as we celebrate our 99th year at the Fond du Lac Area Association of Commerce Annual Meeting. The AC Annual Meeting is scheduled for Thursday, February 10 and will be held at the Holiday Inn. The reception begins at 5:30 p.m., dinner at 6:30 p.m. and the program at 7:30 p.m. For more information, log on to [www.fdlac.com](http://www.fdlac.com) or call the Association of Commerce at 921-9500.



## Volunteers Needed

Junior Achievement uses a volunteer network to provide in-school programs for students focusing on work readiness, entrepreneurship and financial literacy. Using partnerships with business and educators, JA brings the real world to students, opening their minds to their potential and preparing them for the world of work. The goal is to bridge the gap between what they learn in school and what they can expect in the world of work. The program also gives the students a chance to learn more about the local businesses.

We are currently looking for volunteers to go into the classrooms and teach the program while sharing their real world experiences. The time commitment would be for 5 one-hour sessions during a school

semester. This could be done once a week for 5 weeks, every day for one week, or any schedule that is agreeable to the classroom teacher and volunteer. We will be starting the program in January 2011 in the six area school districts.

Anyone interested in being a JA volunteer should contact Mary or Jim in the School to Work office at the FDLAC at 921-9500 for more information.

Financial support for the Junior Achievement Program is also needed. Cost per classroom for the program is \$500. For more information on becoming a financial contributor to this new workforce development program please contact the School to Work office at the FDL Area Association of Commerce.

## Save the date ...



The AC Annual Meeting will be held Thursday, February 10, 2011, at the Holiday Inn of Fond du Lac. Members should watch for invitations in the mail and email.

## ... and start 2011 right

Update your AC account with any new contact information, new associates, new web links that may have changed in 2010. Just send an email to [info@fdlac.com](mailto:info@fdlac.com) with your changes.



“Empty Bowls” were created by local student artisans to raise awareness of hunger in the community.

## EMPTY BOWLS EVENT RAISES OVER \$9,000 TO FEED THE HUNGRY

Great soup weather brought almost 400 people to the Ramada Plaza Hotel on December 1, 2010 for Empty Bowls, an event hosted by the Leadership Fond du Lac Alumni Group. Soups, desserts, as well as a silent auction, helped to raise over \$9,000 for area food pantries. Proceeds will be donated to Broken Bread, The Salvation Army, Solutions Center, Fond du Lac Food Pantry, Loaves and Fishes and St. Vincent de Paul, to assist them in providing food for the less fortunate in our community.

Sponsored by Associated Bank, Consultants Laboratory of WI and U.S. Bank, Empty Bowls is a community-driven effort to fight hunger. Individuals attending the event received a tasty and satisfying meal, and were also able to choose from hundreds of colorful bowls created by area art students as a symbol of those who go without food every day.

Local school choirs and band ensembles performed Christmas carols throughout the luncheon. Art students and musical performers from St. Mary's Springs Academy, Fond du Lac High School, Sabish, Woodworth, and Theisen Middle Schools, Bessie Allen Middle and Horace Mann High Schools, Oakfield Middle and High Schools, Ripon Middle and High Schools, and the 5th graders at Murray Park and Quest Elementary in Ripon all contributed to the success of this event.

More than 90 area businesses donated food, supplies, services and auction items. The soups were donated by Boda's, Pump 'n Pantry, Ramada Cibo Steaks & Spirits, Salty's Seafood & Spirits, Trepanier's Backyard Grill & Bar, Ralph & Mama's Family and Aramark. Specialty food and beverage items were donated by Bob and Bonnie's Donuts and Cakes, Festival Foods, Lake Breeze Dairy, Moraine Park Technical College, Schreiners Restaurant and Seasons Restaurant.

Event hosts were alumni from Leadership Fond du Lac, a nine-month program of the Fond du Lac Area Association of Commerce. The program was created in 1998 to provide information and experience to individuals who are willing to commit to serving their community. Participants in the program learn about local institutions and issues, and are challenged to put their skills and knowledge to use by developing a small-group community project. Results of past Leadership Fond du Lac community projects include the barrier-free playground, the Fond du Lac Dog Park and the ADA accessible boat ramp. Tuition assistance for Leadership Fond du Lac applicants in need is graciously provided by grants from the Fond du Lac Area Foundation.



A Silent Auction with baskets of goodies helped to raise additional funds at the Empty Bowls event.

# The Agricultural Ambassador Program

## The Voice of Agriculture in the Classroom

The Agricultural Ambassador Program exists to educate, communicate, and promote agricultural knowledge to the community while providing a positive identity for all aspects of agribusiness. We strive to raise awareness of the importance of agriculture in our society and the integral role agriculture plays in the business economy.

### Program Highlights:

- Twenty- nine programs available to classrooms, in both public and private schools, and other organizations throughout the greater Fond du Lac County area.
- A third Agricultural Ambassador added to visit with growing number of classrooms and schools.
- All programs are free of charge to the school.
- The 2010-2011 school year marks the 17th year of the program!
- A goal of 16,000 students and adults educated about Wisconsin Agriculture; (more than 5,000 students and teachers from October to December 2010).
- Donations and grants are the sole source of funding for the program.
- The Agricultural Ambassador Program is a Division of the Agri-Business Council.



**Brenda Gudex introduces the students at the Boys and Girls Club to the popular topic of making Ice Cream.**

### Programs Offered:

- |                              |                             |
|------------------------------|-----------------------------|
| A Visit to a Dairy Farm      | Harvest Year                |
| Agricultural Careers         | Healthy Choices From WI     |
| Beautiful, Bountiful Bison   | Hooray for Honey            |
| Boundless WI Byproducts      | Make Mine Milk              |
| Building a Healthy Wisconsin | Paper Makes WI Great        |
| Buttered Up For Popcorn      | Pizza-The Perfect Food      |
| Cheese Making                | Remarkable Mink             |
| Climb the Food Pyramid       | Road Tour of Wisconsin      |
| Cravin' Cranberries          | Say Cheese                  |
| Dairy Foods & Fitness        | Taste Wisconsin             |
| Egg-stra Special             | The Amazing Bean            |
| Food Pyramid For Teens       | Things on the Grow          |
| Food Safety Fun              | "Tree"mendous Forests       |
| Fruits & Veggies             | We All Scream for Ice Cream |
| Fueled For Flight            |                             |

Please contact Brenda Gudex, Director of Agricultural Programs at the Fond du Lac Area Association of Commerce for more information at 921-9500 or [Brenda@fdlac.com](mailto:Brenda@fdlac.com).

## Members eligible for healthcare discount

AC members with 2 to 50 employees are eligible for discount group health insurance plan, Chamber Plus Plan, through Network Health.

Designed specifically for small businesses, the Chamber Plus Plan provides a 10 percent discount and is based on a local health care network system with a large number of "in plan" local providers.

It offers a wide variety of plan designs, eight separate HMO plans, six separate POS plans and the ability to create your own consumer-driven plan. All agreements are for one year, and all plans are underwritten individually.



Network Health Plan was recently rated one of the top commercial health plans in the United States, ranking 31st in the nation according to U.S. News & World Report. For nine consecutive years, the National Committee for Quality Assurance has granted an "Excellent" level of accreditation to Network Health Plan for its commercial HMO product line. The company is headquartered in Menasha.

The Chamber Plus Plan is sold exclusively through AC member insurance agencies. To receive the list, call the AC at (920) 921-9500.

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### The Association of Commerce and the FDL Area Job and Career Center partners are teaming up to host the 2011 Job Fair

- Sign up now to ...
- Meet interested candidates
- Conduct interviews on-site
- Fill positions
- Develop portfolio of candidates

**Tuesday, April 12, 2011**

11 a.m. to 3 p.m.

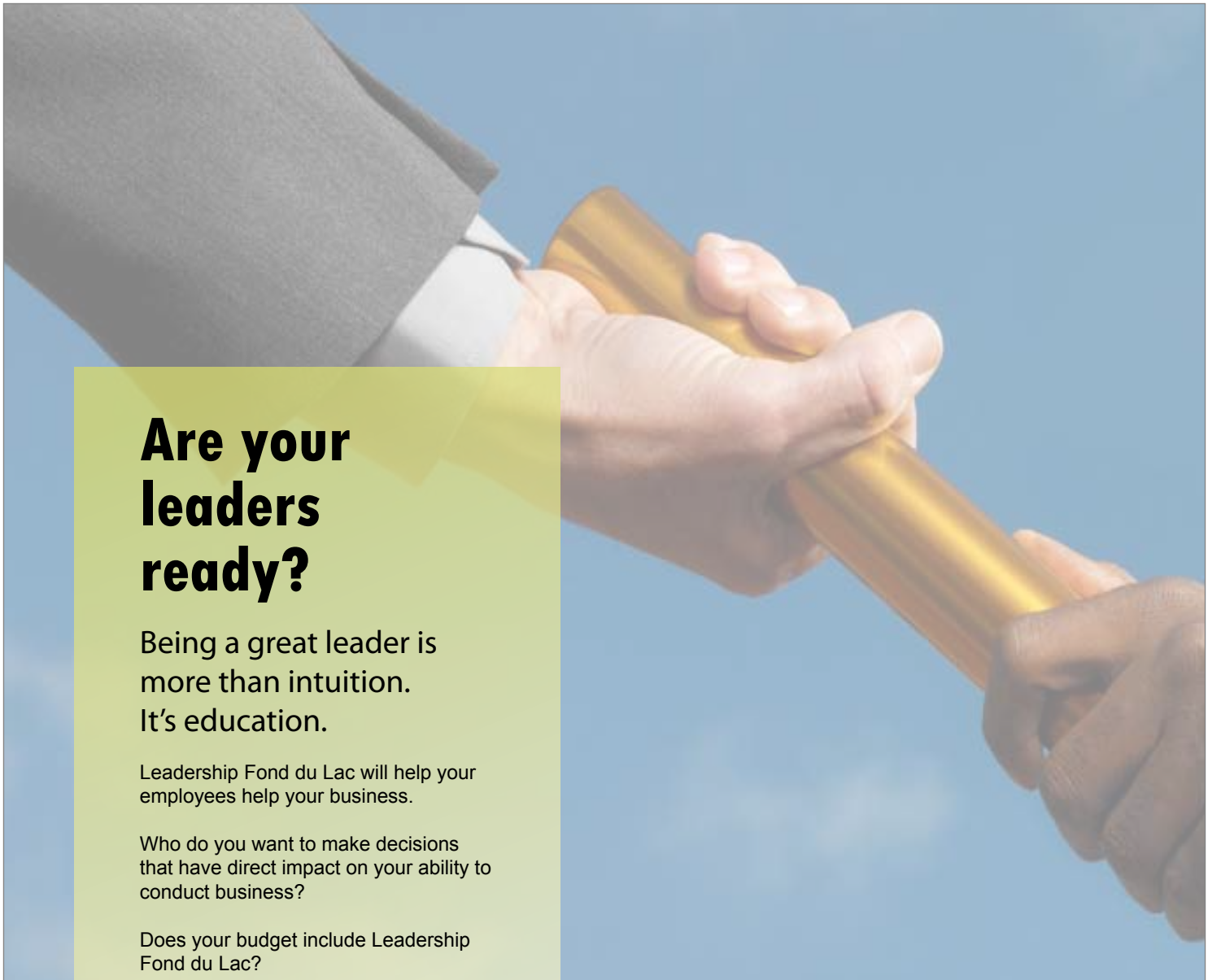
NEW LOCATION: Moraine Park Technical College

Booths are available for \$250 if you register by January 31, 2011.



Starting February 1, booth will be \$300.

To sign up to attend or for more information, visit [www.fdljobfair.com](http://www.fdljobfair.com) or call the AC at (920) 921-9500



## Are your leaders ready?

Being a great leader is more than intuition. It's education.

Leadership Fond du Lac will help your employees help your business.

Who do you want to make decisions that have direct impact on your ability to conduct business?

Does your budget include Leadership Fond du Lac?

**We are now taking applications for the 2011-12 program year**

Leadership participants connect with others on a higher level and bring their new-found skills back to your organization.

Make a difference for your company, your team and for Fond du Lac. Select a team member to apply for Leadership today.

Download the application at [www.fdlac.com](http://www.fdlac.com) or call Leadership Director Lesley Manowske at (920) 921-9500



## LEADERSHIP

### FOND DU LAC

**Our mission** To assist in the preparation of a strong, diverse group of leaders qualified to represent our communities and willing to make responsible decisions affecting both the public and private sectors.

Leadership Fond du Lac is a program of the Fond du Lac Area Association of Commerce • [www.fdlac.com](http://www.fdlac.com)

# Agri-Business Council Celebrates Successful Year

A big crowd made for great camaraderie at the Fond du Lac Area Agri-Business Council Annual Meeting on Thursday, November 4 at the Holiday Inn. Members of the Agri-Business Council celebrated a very successful 2010 by reliving some of the major events through a slide show presentation.

President Christine Costello introduced Brenda Gudex, Ann Meyers and Amy Ries, the staff of the Agri-Business Council and Agricultural Ambassador Program. She expressed the Council's gratitude for their hard work throughout the year.

The 2010 co-chairs of Breakfast On The Farm recapped the successful event. Richard Julka, along with Mark Diederichs and Randy Jerome, presented Mark and Missy Steffes of Mt Calvary with a clock, thanking them for their time and effort during the past year's preparation. Mark and Missy were the 2010 Breakfast On The Farm hosts.



**The petting zoo always attracts attention at Breakfast on the Farm.**

Randy Kunsman and Katie Mattison, co-chairs for the upcoming Breakfast On The Farm, introduced Bill Harke of Rosendale Dairy as one of the hosts for the event, scheduled for Sunday, June 26, 2011.

An overview of the successful Agriculture Showcase was then presented by Rae Nell Halbur. She highlighted the many activities and great volunteers of the Showcase. Becky Zivkovich, 2011 chair, invited everyone to the Showcase on Saturday, March 5th.

Mark Diederichs stepped forward to give the program report for the Agricultural Ambassador Program. Diederichs, the 2010 chair of the agricultural ambassador committee, expressed gratitude for all of the supportive donors who make it possible for the classroom presentations. He encouraged members of the Agri-Business Council to promote the program with their vendors. This helps to gain additional support as the program continues to grow.

Two area teachers earned recognition for their activities in the classroom to promote agriculture. Dede Compton, a first grade teacher from Consolidated Parochial Elementary School in Johnsbury,

and Deb Hageman, fourth grade teacher from New Holstein, were honored as Teachers Of The Year. Each received a \$100 gift certificate to use toward classroom expenses, as well as a goodie bag full of classroom materials from Linda Sattler, Ag instructor in the Rosendale-Brandon school district.

Lynn Nickel and Steve Hayes were honored by the Agri-Business Council for their years of service on the Board of Directors. They were presented with plaques in recognition of their dedication to the Council. Three new members, Mary Daun, Erik O'Brien and Brian Orvis will begin their tenure on the board.

Joe Reitemeier, president of the Fond du Lac Area Association of Commerce presented outgoing president Christine Costello with the President's plaque for her year of successful service as well as the Harold Reinecke Memorial Award.

One of the highlights of the evening, was the Silent Auction, held to raise funds for the Agricultural Ambassador Program. This year thirty-three items raised almost \$6,400 for the program. Some of the featured silent auction items included:

- Two Ag Bags with machine rental, donated by Dave Butz, were purchased by Mark and Missy Steffes for \$1,500 and Tim Haack for \$1,100.
- A bison dinner to be prepared by Pat and Rebecca Ries for 12 people was purchased by a group of Agri-Business Council members for \$1,150.
- Ron and Chris Schwenck will prepare a dessert for each month of 2011 for Farm Service Agency. Erv Lesczynski made the purchase for \$270.
- Jeff Compton purchased four Green Bay Packer tickets to watch them trounce the Forty-Niners, for \$225. Lake Breeze Dairy donated the tickets to the auction.
- Serwe Implement donated a John Deere chainsaw, purchased by Gary Cooper for \$210.

The money raised from the silent auction goes directly back into classrooms to educate Fond du Lac county youth about agriculture. Thank you to all donors and buyers who supported the program!



## Online job network free to AC members

The AC and NationJob provide a top-rated Internet job board to help attract and retain a quality workforce. Using the power of the Internet, NationJob connects your company with the people you've been looking for. AC members receive access to [www.nationjob.com](http://www.nationjob.com) for free. NationJob can set up, at no charge, a Custom Jobs Page with your company name and a current list of all your job openings. Visit the Employment Opportunities at [www.fdlac.com](http://www.fdlac.com) or contact NationJob directly at (888) 256-1741, or email [community@nationjob.com](mailto:community@nationjob.com).

## NOVEMBER STATS FOR [WWW.FDLAC.COM](http://WWW.FDLAC.COM)

- 2,604 unique visitors
- 4,449 visits
- Average of 148 visitors per day
- Most hits: Monday, November 1, with 237 hits
- Mondays average the most hits
- 81.4 percent of visits originated from users' bookmarks
- 10.6 percent of visits came from a search engine
- 7.7 percent of visits came from a link on another site
- Most-viewed pages, in order: Events, Press Releases, Board, Member list and Employment Opportunities.

	No. of visitors		No. of visits	
Month	2011	2010	2011	2010
Jan.	2604	3677	4449	6371
Feb.		3623		5680
March		3909		6258
April		3976		6663
May		3106		5305
June		3656		5900
July		3180		5743
Aug.		2820		5404
Sept.		2546		4275
Oct.		2837		4902
Nov.		2607		4533
Dec.		2414		4176

## MEMBER NEWS & ANNOUNCEMENTS

### Tal Kuhnz hired as Director of Human Resources at Fox Valley Savings Bank

Tal Kuhnz has been named Director of Human Resources at Fox Valley Savings Bank. Tal joins Fox Valley Savings Bank after more than twenty-five years of extensive business and human resource experience with The Nielsen Company. Most recently he worked as a consultant with Right Management located in Appleton, WI.



Tal Kuhnz

Tal received a Bachelors of Science degree from the University of Wisconsin-Madison and an MBA from the University of Wisconsin-Oshkosh. Additionally he holds a SPHR (Senior Professional Human Resources) certification.

"We are pleased that Tal has joined Fox Valley Savings Bank's Human Resources department", said James J. Rothenbach, president and CEO. The bank continues to expand its banking services with more than 75 years of strength in serving the mortgage and personal banking needs of its communities. "Building upon this strength and the expansion of business banking services will position Fox Valley Savings Bank as a full service community bank", added Rothenbach. Visit Fox Valley Savings Bank at [www.fvsbank.com](http://www.fvsbank.com).

### Celebrating 5 Years of Service

Dr. Jessica Serwe of Ideal Chiropractic is celebrating her 5th year of practice. Dr. Serwe has served members of the Fond du Lac community who range in age from 3 days old to 92 years old. She is currently accepting new patients. Ideal offers chiropractic care, massage therapy, nutritional products and custom orthotics. Dr. Serwe would like to thank the AC and the Fond du Lac community for their continued support.

### Veterinarian Joins Staff

Dr. Abigail Stowell has joined the staff at the Fond du Lac Veterinary Clinic. "Abby" grew up in Beaver Dam, WI and got her bachelors in science at the University of Wisconsin-River Falls. She graduated in 2009 from the University of Wisconsin-Madison School of Veterinary Medicine and practiced mixed animal medicine in Osseo, WI. Visit FDL Veterinary Clinic at [www.fdlvet.com](http://www.fdlvet.com).

### Better Companion Day Care

Companion Animal Care is now offering Better Companion Day Care. This program provides your pet with an active and educational day. No more coming home to chewed up belongings or a display of pent up energy and anxiety. Your pet will work one-on-one with Jake Guell, Certified Canine Behavior Trainer to improve behavior you have identified while also getting the necessary daily exercise for their mental and physical well being. Visit Companion Animal Care at [www.companionanimalcarefdl.com](http://www.companionanimalcarefdl.com).

### Fond du Lac Area Travel Expert

Katrina Martin, one of the travel experts at Travel Leaders located at 49 North Main Street has successfully achieved certification through one of the travel industry's most rigorous new programs to become a Certified Leisure Travel Specialist, it was announced today. By completing the process, Martin joins over 150 other select travel agents in the United States in attaining this new level of professionalism, which will serve area travelers expecting a higher degree of expertise and knowledge when planning trips. Visit Travel Leaders at [www.tldiscovery.com](http://www.tldiscovery.com).



Katrina Martin

### Culvers promotes Josh George

Rick & Pat Miller, owners, and Rich Traxinger, co-owner, of Culvers, Hwy 23 West, Fond du Lac announce the promotion of Josh George to general manager effective January 1, 2011. Josh has been with Culvers for over 10 years and has risen through the ranks. He is currently assistant manager. In his new position he will oversee all aspects of the operations and management of the restaurant. The Miller's own Culvers in Fond du Lac and Oshkosh.

### Mike Bruflat joins Suttner Accounting

Suttner Accounting is proud to welcome Mike Bruflat, CPA, to the Suttner Accounting team. Mike is a Fond du Lac native and has eleven years experience working in public accounting with small and medium size businesses. Visit Suttner Accounting at [www.suttnercpa.com](http://www.suttnercpa.com).

### AAA Welcomes Mimi Binning

Mimi is a Certified Travel Agent. Her specialties include: weddings and honeymoons, all inclusive vacations, Alaska cruises and group vacations. For more information visit AAA at [http://www.fdlfeatures.com/INSURANCE/AAA/aaa\\_insurance.htm](http://www.fdlfeatures.com/INSURANCE/AAA/aaa_insurance.htm)



Mimi Binning

### Preferred Chiropractic Now a Qualified DOT Exam and Drug/Alcohol Screening Site

Dr. Jeffrey Walters of Preferred Chiropractic recently qualified as a DOT Commercial Driver Fitness examiner, offering same day service in most cases. In addition, Preferred Chiropractic is also a qualified DOT and non-DOT drug testing and alcohol screening site. For further information call 924-9600.

### New Managers at Tobin Machining

Tobin Machining has hired Bill Evans as Quality Manager and Andy Gagnon as Operations Manager. Visit Tobin Machining at [www.tobinmachining.com](http://www.tobinmachining.com).

# Supervisor training session starts April 28

For more than 16 years, Supervisory Skills Series, sponsored by the AC, has provided excellence in leadership development. Instructor Dave Podeszwa provides real-life learning situations for new and seasoned supervisors.



Classes are conducted in Fond du Lac one day a month for 13 months, allowing participants to learn and practice between sessions.

Managers in SSS learn how to avoid unnecessary conflict and how to assign challenging and rewarding tasks while providing employees with a sense of job fulfillment and satisfaction. Class topics include Leadership Style & Versatility, Communication,

Coaching, Problem Solving and Time Management.

SSS emphasizes training that's practical, informative, educational and readily applicable.

The next SSS session will start on April 28, 2011.

Visit [www.fdlac.com](http://www.fdlac.com) to read about the program, review the schedule and topics and view the contract, or contact Gerrie Andrew, (920) 921-9500, [gerriea@fdlac.com](mailto:gerriea@fdlac.com).



## FOND DU LAC AREA ASSOCIATION OF COMMERCE

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### Fond du Lac Business Barometer

November		2010	2009	
Building permits	Monthly one-family homes / Year to date	3 / 39	1 / 16	
	Monthly one-family value / Year to date	\$ 797,000 / \$ 6,244,400	\$ 110,000 / \$ 2,507,500	
	Monthly multiple units / Year to date	0 / 7	3 / 4	
	Monthly multiple units value / Year to date	0 / \$ 2,463,000	\$ 1,020,000 / \$ 1,530,000	
	Monthly commercial industrial / Year to date	1 / 11	0 / 7	
	Monthly commercial industrial value / Year to date	\$ 85,524 / \$ 5,075,114	0 / \$ 8,928,012	
Employment*	Number employed City / County	20,930 / 51,583	20,801 / 51,042	
	Number unemployed City / County	1,866 / 3,693	2,281 / 4,512	
	Percent unemployed City / County	8.2 / 6.7	9.9 / 8.1	
Parking utilities revenues		\$ 26,982.31	\$ 26,270.88	
Real estate transfers*		90	108	
Utilities	Industrial power (KWH)	18,930,446	18,958,526	
	Statistics	Marriages*	49	34
		Divorces (Clerk of Courts)	25	22
		Births*	46	49
		Deaths*	48	38
Sanitation permits (outside city)		4	14	

\* Results from Oct.